

NEWSLETTER

3rd Quarter 2001

A RECORD-BREAKING FIRST HALF

In the first half of 2001, EPS achieved the sales goals we had set for that time period. Our sales demonstrate continued growth at a controlled rate. We appreciate our many customers for their confidence and continued support.

During the first half of this year we took on some challenging development contracts which are discussed below. Our production output was steady, meeting our customer's scheduled delivery needs.

We continue to improve the utilization of our new facility. We are adding to our inventory and production areas for more efficient production flow and increased capacity.

3 NEW PRODUCTS

Over the past few months we have developed several new power supplies for various customers' in unique applications.

9024 Power Supply



The 9024 is designed as a second source replacement for an undisclosed military aircraft application. This AC-DC power supply accepts universal AC input and provides +5VDC and ± 12 VDC at a total output power of 350 Watts.

The first unit was delivered 8 weeks after contract award.

9025 Power Supply



This dual output DC-DC power supply is used in the telecommunications market on RF transmitter towers. It is being produced as a single circuit card assembly which will be mounted in the RF transmitter chassis.

This product also had a rapid delivery schedule. The first prototypes and qualification units were all delivered within 12 weeks after receipt of order.

9026 Controller

This unit is a demonstration of our versatility. Our design consists of a linear power supply and controller for a high-tech sprinkler system for farmers. The system has the capability of monitoring critical functions, setting operational controls, and reporting the status of the system by telephone. A person can sit in the theater, dial up the controller on a cell phone, and see status or remotely operate the sprinkler system.

EMPLOYEE HIGHLIGHT

The newest member of our team, John Shaw, comes to us with over 18 years of engineering technician background. He has



worked on both analog and digital circuits from DC to radio frequency.

John moved to Colorado from Maryland in 1993. He has 3 sons that share John's interest in tinkering on cars and just being outdoors.

John is looking forward to becoming a versatile part of Ensign Power Systems and making a difference in the world.



We are also please to introduce Devin Moses who has joined us as a part time assembly worker. Devin is currently attending the University of Northern Colorado working towards a secondary teaching certificate.

His hobbies include ceramics, his 1 year old daughter, and family. He is an excellent assembler and we are delighted to have him as part of our team.