

NEWSLETTER

2nd Quarter 1999

RECORD BOOKINGS & SALES

The first half of 1999 produced record bookings and sales, exceeding 1998 yearly totals. The minimum bookings and sales goals for 1999 have already been achieved and the highest expected goals should be easily exceeded. We are excited about the growth of our company and appreciate those who continue to show their support and confidence in our future.

PROFIT SHARING ANNOUNCED

Profit sharing distributions were paid to all employees for the first half of 1999. This is our first profit sharing distribution since the creation of the company in Nov. 1995. Profit sharing distributions are made semi-annually based on the previous six months performance. We look forward to continued growth and to sharing that with our employees. This is and will continue to be one of the company's main objectives.

NEW PRODUCTS

9010 Power Supply

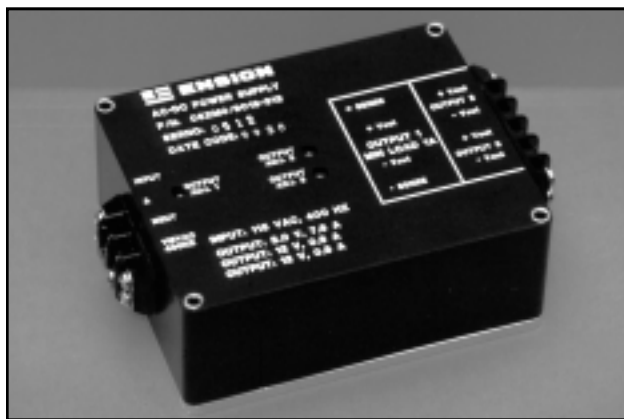
The 9010 power supply is a good example of our value-added and custom design capability. This power supply is used in a ruggedized Sun work station. The system requires an ATX computer power supply that operates from universal AC (47-440 Hz.), 28 VDC, or battery back-up power. This design uses a mix of COTS (commercial-off-the-shelf), modified COTS and custom circuitry. A commercial 400 Watt ATX power supply was modified to accept 300 VDC input. Standard DC-DC converter modules were used to provide 300 VDC from the 28 VDC input. A custom battery charger was designed to maintain the on board batteries. Control circuitry was designed for automatic power sensing and switch over to provide a seamless transition upon loss of input power. We have now produced over 150 of these power supplies, and the future looks good for continued volume production.



9010 Custom Power Supply

9019 New Release

The 9019 is a custom designed power supply to provide a form-fit-function replacement for the old Tecnetics 4050-1-3XX series. This is a three output, 50 Watt AC-DC power supply that operates from 115 VAC, single phase, 400 Hz input power. The product lends itself to ease of modification for both electrical and mechanical interface. For price, delivery, custom, or semi-custom applications contact the factory. Data sheets and power supplies are currently available.



9019 Series Power Supply

EMPLOYEE HIGHLIGHT

We are pleased to welcome Daniel Miller as our newest employee. Daniel joined us in May of this year as an electronics test technician. He is currently attending Front Range Community College working toward his

Associate of Applied Science Degree. Daniel was born in Alabama but has spent most of his life in Colorado. His hobbies outside of school include rock climbing and riding dirt bikes. We look forward to working with Daniel and seeing his career develop with the company.

THANKS

As always we appreciate the confidence shown by our many customers. Please keep us in mind for your custom power supply needs.